

# CLIMATE INVESTMENT FUNDS

June 15, 2017

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**[APPROVAL BY MAIL]: MOROCCO: NOOR-MIDELT PHASE I CONCENTRATED SOLAR  
POWER PROJECT (CTF)(WB)(AfDB) - XCTFMB106A AND XCTFMB107A**

**COMMENTS FROM UNITED STATES**

Thanks to the World Bank and AfDB teams for answering our previous questions. We have a few additional questions. First, it is important for us to understand how the industry integration policy impacts the procurement decisions of the project and in what ways and what proportions of procurement it may swing procurement decisions away from international bidders or suppliers of international products to domestic bidders or domestic products.

What percentage of each component of the project would be expected to be sourced domestically if the industry integration policy were not in place? How do those projections compare to the proportions of project elements expected to be procured domestically? We understand that much of the civil works in a concentrated solar project may be likely to be procured domestically even in the absence of the industry integration policy, as domestic bidders for many of these services would likely be the lowest cost for domestic suppliers, or would be sub-contracted to a local supplier even in the absence of the industry integration policy.

We'd also appreciate some additional explanation of the heliostats structures referenced in the table. Could these structures be considered advanced technology that might face competition from international bidders and suppliers? How much would we expect them to be procured domestically absent the industry integration policy?

What types of renewable energy technology is produced in Morocco that qualifies for the industry integration policy?

We are happy to have a phone call with Bank staff to further discuss our concerns if that would be helpful. Thank you.

danny