

Republic of Mali Ministry of Energy and Water





Scaling Up Renewable Energy Program in Mali (SREP-MALI – INVESTMENT PLAN)

Presentation to the SREP Sub-committee 1st November 2011





Overview of the Presentation

I. Country and Energy sector context

- ✓ Country context
- ✓ Strengths and achievements of the Energy/RE sector
- ✓ Constraints and challenges of the Energy/RE sector

II. The SREP-Mali Program

- ✓ The IP formulation and preparation process
- ✓ Program structure and its investment Projects
- ✓ Program implementation
- ✓ Next steps







County context



- ➤ Mali covers an area of 1,241,248 km²
- ➤ Malian population is estimated at **14.5 million people**, the majority (about 73%) living in rural areas
- ➤ **High demographic growth** (population doubling in 20 years) is a major concern for the country's future
- ➤ Highly variability of the climate: Projections target an acceleration of rise in average temperature as well as a decrease in the overall amount of rain
- ➤ Mali is among the **poorest countries in the world**: the GDP per capita is estimated at US\$ 1,251/year
- The objective of the new *Growth and Poverty Reduction Strategy* is: "Make Mali an emerging country and an agricultural power with good quality of life for its population". To achieve this goal, the energy sector must be strongly developed, especially the RE subsector.







Achievements of the Malian energy sector

POLICY ACHIEVEMENTS

The GoM's vision and targets have been formulated in key policy papers. These are:

- ➤ National Energy Policy
- National Strategy for the Development of Renewable Energy
- National Strategy for the Development of Biofuels
- National Energy Sector Policy Letter
- Framework for Rural Electrification

INSTITUTIONAL ACHIEVEMENTS

Mali has created and strengthened a number of public institutions that play key roles in the development of RE:

- National Energy Directorate (DNE)
- ➤ Mali Agency for Household Energy and Rural Electrification (AMADER)
- National Research Center for Solar and Renewable Energy (CNESOLER))
- National Agency for the Development of Biofuels (ANADEB)
- > EDMsa
- Commission for Electricity and Water Regulations (CREE)





Achievements of the Malian energy sector (...)

TECHNOLOGICAL ACHIEVEMENTS

A number of technologies are being exploited with successful results (hydroelectricity, solar photovoltaic systems, hybrid systems, etc.)

ENERGY ACCESS EXPANSION ACHIEVEMENTS

Major results were achieved especially in the rural electrification program carried out by AMADER with the support of the Rural Electrification Fund are the following:

- ✓ About 62,282 off-grid connections
- ✓ About 632,960 new beneficiaries of electricity services
- ✓ About 840 public institutions, 191 schools and 151 health centers have been provided with off-grid electricity access

Over the past 5 years, the electricity access rate in rural areas went from 1% to 15%





Achievements of the Malian energy sector (...)

Mali's energy sector has many assets that will favour the development of RE:

- Existence of **core documents** governing the sector and subsector (policies and strategies)
- Opening of the energy sector to private operators
- Opening of the national electricity grid to neighboring countries

> Confirmed political willingness concerning for the development of the

sector

The Government has also made significant progress **in sector reforms,** such as the restructuring of the national utility Energie Du Mali, and the opening of the electricity subsector to competition.

It thus contributes to increase the effectiveness of the energy sector as a whole and accelerates the withdrawal of the public sector from operations and expanding service coverage





Constraints and challenges of the Malian energy sector

- ➤ **High dependence on imported fossil fuel** (100% imported): imports are increasingly growing, because of the demands of a rapidly growing population and of economic growth
- ➤ Pressure on biomass for energetic demand (= 80% of total energy consumption), with connected problems related to health of rural population and overexploitation of natural resources
- ➤ Weak electrification rates, especially in rural areas (national rate: 27.1 %; 55% in urban areas and 15% in rural areas)
- Regulatory framework needs to be completed for a full involvement of the private sector in the RE sector
- > Impact of climate variability/change on electricity supply (a situation that is likely to worsen in the future)





INSTITUTIONAL CONSTRAINTS

- > Weak planning processes and coordination among agencies concerned with RE development
- Incomplete framework for public-private partnerships in the sector

ECONOMIC AND FINANCIAL CONSTRAINTS

- Weak national financial institutions
- ➤ High up-front cost of RE technologies
- Inadequate financial incentives to attract the private sector
- > Weak mobilization of funds from international sources for larger scale RE development

TECHNICAL CONSTRAINTS

- Limited capacity of human resources in the sector (inadequate number and training)
- > Limited technical studies and impact assessments focused on RE for electricity generation
- ➤ Weak systems for M&E, planning and knowledge management related to RE

SOCIAL CONSTRAINTS

➤ Without subsidy schemes, poverty of Malian rural households leads to difficult affordability, access and use of modern RE





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The formulation of the SREP-Mali IP is the result of a participatory and inclusive approach including consultations with various stakeholders.

This process, made possible by the leadership of the Government of Mali, represented by the Ministry of Energy and Water (MEE), was based on:

- The results of an in-depth stocktaking exercise
- > The close **collaboration** between MEE and MDBs
- ➤ The conclusions and recommendations of the numerous national consultation workshops and different meetings with main national stakeholders
- ➤ The posting of all relevant documents on a dedicated **Website** (during the preparation phase of the IP)





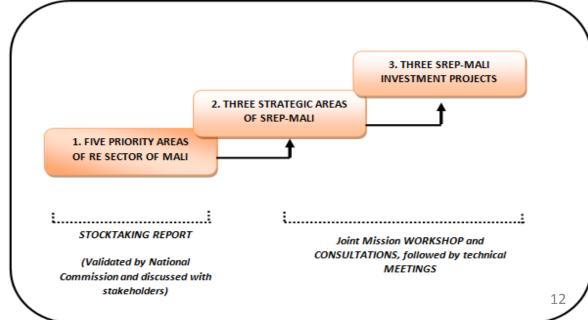
This participatory process led to the identification of:

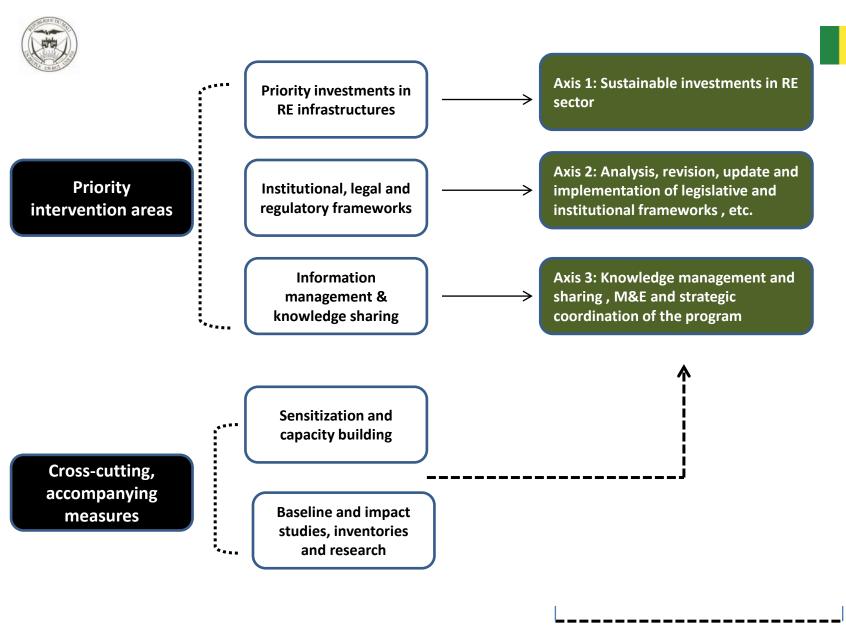
• **5 priority areas for the energy sector** (particularly RE), to be considered as the pillars of the overall, long-term vision

 3 SREP strategic axes, aimed at translating the vision within the specific context and modalities of the SREP-Mali, in line with the National Strategy

for the Development o

3 investment projects





Strategic axes of SREP-Mali





Objective of the SREP-Mali

The main objective of SREP-Mali is to develop renewable energies on a large scale, to effectively contribute to poverty reduction and sustainable development in Mali for the benefit of its population.

This objective will be achieved through an **integrated approach** based on the comparative advantages of the stakeholders and with a focus on the role of the **private sector** through dynamic public-private partnerships.





Guiding principles for defining the investment projects

- Careful choice of RE technologies (depending on Malian context and potential)
- Repartition between on-grid and off-grid access to electricity (to improve equitable access to energy)
- ➤ Equitable repartition between **public and private sectors** (in light of their respective comparative advantages)
- > Selection of 'soft' activities to address major constraints and increase the transformational impact of proposed investments





From strategic axes to investment projects

Axis 1: Sustainable investments in RE sector

Axis 2: Analysis, revision, update and implementation of legislative and institutional frameworks, etc.

Axis 3: Knowledge management and sharing, M&E and strategic coordination of the program

PROJECT 1:

Solar Photovoltaic IPP

PROJECT 2

Rural electrification Hybrid Systems **PROJET 3:**

Micro/Mini Hydroelectricity Development

PROGRAM STRATEGIC COORDINATION

Coordination of the projects; Improvement of the general legal and regulatory context; Management and sharing of information; Capacity building; M&E; Mobilization of additional financial resources

| Project 1: Solar Photovoltaic IPP |
|--|
| Implemented by: Private Sector |
| Co-financing: AfDB Private Sector and IFC |

Budget: US\$ 60 million (including US\$ 12 million SREP)
Additional Installed Capacity: 20MW

The project will increase the contribution of renewable energy sources to the national sector. It will pave the way for the development of future public-private partnerships in the country. The project will be structured around two components:

➤ **Investment**: Capital expenditures to implement an overall additional generation capacity of around 20MW (utility-scale) structured as an Independent Power Producer (IPP) in the field of solar energy, with a cost recovery tariff — maximization of capacity through solar photovoltaic technology.

> Capacity building and Project Management:

- Provision of technical assistance, mainly in the following areas: Bidding process, resource assessment, stakeholder consultations, legal corporate arrangements, access to carbon revenues, fiscal regime, and cooperation between Energie Du Mali and the National Agency for the Promotion of private Investments.
- Ensuring the coordination of all the activities of the project, including activities to manage the Monitoring & Evaluation system and to manage/share information.





Project 1: Expected Transformational Impacts

- Strengthening national capacities and the regulatory framework for a greater involvement of the private sector in RE
- > Paving the way for the development of future IPPs in the country
- Promoting enabling environment for the development of solar photovoltaic



Project 2: Rural Electrification Hybrid Systems Implemented by: AMADER (with CNESOLER and ANADEB)

Co-financing: WB

Budget: USD 57.9 million (including USD 15.5

million SREP)

Additional Installed Capacity: 4.5MW

The objective of this project is to support the GoM's efforts to increase access of isolated low income populations to basic energy services. The project will contribute to increase the contribution of RE systems for electricity production and distribution in off-grid areas by an additional 4,5 MW, increase the number and capacity of large scale RE systems for electricity services (Solar PV and bio-fuel) in existing thermal and new mini-grid systems in rural areas.

The project will be structured around two components:

> Investment:

- Capital expenditures will, on one hand, increase renewable energy capacity in the existing isolated grids,
- Gradually build new isolated RE hybrid systems (about 35 localities and energy service companies)
- In addition, energy efficiency and demand side management measures, and individual solar systems, and modern lighting products will be promoted in some localities

Capacity building and Project Management

- institutional strengthening of AMADER and its public-private partnerships
- capacity building and training activities for rural populations, local private sector companies/initiatives and AMADER's partnership initiatives, including CNESOLER, ANADEB, Lighting Africa, and local micro-finance institutions to facilitate access to short and medium term loans





Project 2: Expected Transformational Impacts

- ➤ Reduced costs of electricity generated in rural areas through a standardized approach to scale up hybrid RE systems
- ➤ Strengthening and expansion of the energy service portfolio of local private sector businesses in rural areas according to rural customer's needs and preferences, including energy efficiency, off grid solar lighting, operation and maintenance services, etc.
- ➤ Improved viability of existing fossil fuel mini grid systems in rural areas (reduced operation and maintenance services costs due to fuel savings, reduced environmental impacts)
- Promote job creation and productive energy uses in isolated rural areas through the combination of investments, technical assistance, capacity building and training



Project 3: Micro/Mini Hydro Development Implemented by: DNE (with AMADER and EDM SA)

million SREP)

Additional Installed Capacity: 14.6MW

Budget: USD 136.5 million (including USD 10

Co-financing: AfDB

The project will increase the share of renewable energy in the national system of electricity production and distribution with a focus on rural electrification through mini/micro hydroelectricity. Thus, it will contribute to meeting a growing demand for electricity in rural areas both for household consumption and for local productive activities (commerce, agriculture, etc.). The project will include two components:

> Investment:

- Construction of four micro-hydropower plants and their associated transmission/distribution lines
- Construction of two mini-hydropower plants and their associated transmission/distribution lines
- Feasibility studies for the construction of these facilities.

➤ Capacity building and Project Management :

- Strengthening an enabling environment conducive to the development of micro/minihydropower plants in Mali.
- Building institutional, regulatory, technical and operational capacities of all participating stakeholders
- Ensuring the coordination of all the activities of the project, including Monitoring & Evaluation activities.





Project 3: Expected Transformational Impacts

- ➤ Improved access of rural populations to modern and affordable electricity services
- Impact on the economy of rural household and communities through the creation of productive activities
- Prevent substantial amount of GHG emissions
- ➤ Reduced health risks (especially for women and children) due to indoor air pollution and domestic accidents
- Improved livelihoods and improved irrigated agriculture
- Creation of jobs, both in the RE sector and through the creation of new businesses
- ➤ General socio-economic development in targeted localities with a focus on energy and gender aspects







Program Institutional Architecture

The institutional framework will allow both the **overall coordination** of the program and the **implementation** of its investment projects

Steering committee

- The Steering Committee will ensure general strategic orientation, supervision and implementation of the program, and assess progress
- It will ensure that program implementation complies with SREP principles, in light of the National Energy Policy and in the context of the *National Strategy for the Development of Renewable Energy*

Consultative Committee

It will allow stakeholders to be better informed about program progress and to express their opinions / concerns about the program implementation modalities.

Coordination Unit

A <u>Coordination Unit</u>, located at the National Directorate of Energy, will be responsible for the general Program coordination. It will implement the decisions of the Steering Committee, especially related to knowledge sharing and communication, monitoring and evaluation, cross-cutting capacity building and fundraising.





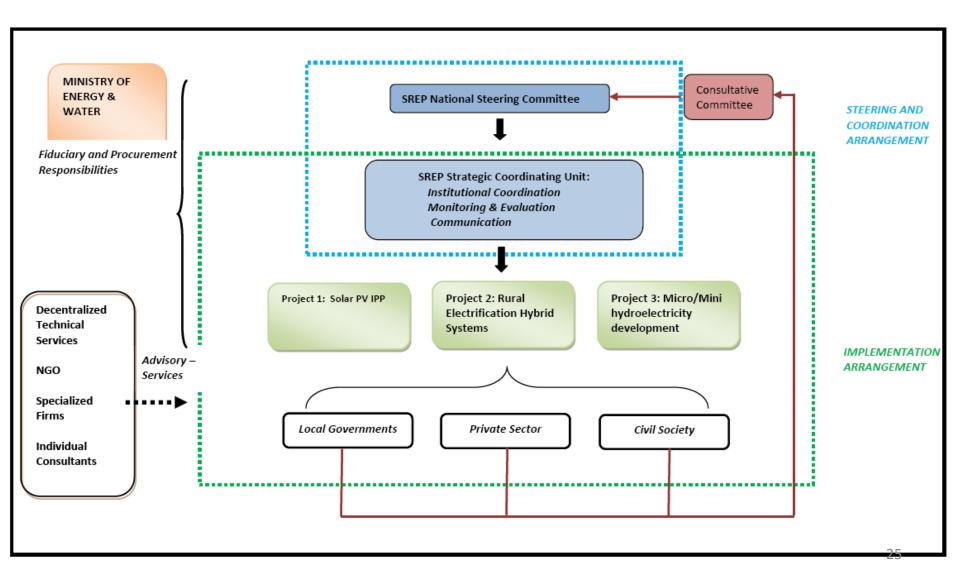
Role of the Private Sector

- ➤ **Project 1** will be fully implemented by a private sector operator, in accordance with the proposed structure.
- ➤ **Project 2** will be implemented through public-private partnerships between AMADER and private operators, according to the national rural electrification framework
- ➤ In the context of **Project 3**, the private sector will also play a key role in the construction and operation/maintenance of hydropower plants

A range of specific activities will be carried out to build the capacities of private operators (both within the framework of the 'capacity building' component of the projects and within the context of the Strategic coordination mechanism).











SREP-Mali Tentative Budget (first phase)

| Project | GoM | SREP | AfDB | AfDB PS | WB | IFC | Private Sector | Other Sources | Total |
|--|------|------|------|------------|------|------|-------------------|------------------|-------|
| Solar PV IPP | - | 12.0 | - | 15.0 | - | 15.0 | 18.0 | - | 60.0 |
| Hybrid Rural Electrification Project | 3.1 | 15.5 | - | - | 16.2 | - | 5.0 | 16.2 | 57.9 |
| Mini/Micro Hydro. Project | 10.0 | 10.0 | 25.0 | - | - | - | 15.0 | 76.5 | 136.5 |
| Strategic Coordination Unit | 1.0 | 2.5 | - | - | - | - | - | 0.5 | 4 |
| Total | 14.1 | 40.0 | 25.0 | 15.0 | 16.2 | 15.0 | 38.0 | 93.2 | 258.4 |





Some expected outcomes

- ➤ Increased electricity supply from RE → + 39.1MW
- \succ Increased share of RE (%) in the production of EDM SA \rightarrow 10% of electricity produced from RE
- \triangleright Increased rural and urban population with access to RE (\rightarrow about 350,000 persons)
- ➤ Creation of jobs (for men and women) from massive RE adoption → about 3,000 jobs (during the program)
- Implementation of M&E and knowledge management/sharing systems

Note: Challenges are posed by the range of indicators proposed by the SREP Guidelines



Next steps



| Activities | Date | Lead |
|---|-------------------------------------|-----------------------------|
| Hold regional consultations | Nov/Dec 2011 | SREP National Commission |
| Hold specific meetings with private sector and national banking institutions | Nov/Dec 2011 | SREP National Commission |
| Process the preparation grants and start the project preparation activities | Nov/Dec 2011 | MDBs and executing agencies |
| Hold a round table for information and co- financing + ongoing fundraising | January 2012 – until end of 2012 | SREP National Commission |







Program Coordination Mechanism

| Sub-Component | Major Activities |
|--|--|
| Sub-Component 1 : Overall program coordination | Carry out the general coordination of SREP-Mali, by enhancing collaboration between all stakeholders; Prepare the annual Program work plans, and support the preparation of the work plans of the projects; Harmonize the approach with the national energy policy and the growth & poverty reduction strategy; Ensure synergy between the three investment projects; Initiate and organize crosscutting analytical work in support of various investment projects |
| Sub-Component 2: Knowledge sharing and communication | Disseminate and communicate the results of SREP at local, regional, national and international level; Support the management of all the knowledge acquired by the SREP Program Ensure linkage with the CIF Admin. Unit and prepare regular reports on Program implementation for the SREP sub-committee; Conduct targeted studies, organize consultative workshops and support dialogue spaces; Participate in various fora organized by the CIF or other partners to share experience with other pilot countries. |
| Sub-Component 3: Monitoring and evaluation | Operate the SREP monitoring/evaluation system and inform the various indicators of the log-frame; Ensure the implementation of the Environmental and Social Management Master Plan and continuously assess the social, economic and environmental impacts of all Program activities Harmonize the logical framework of the Malian SREP Program with the general logical framework of SREP/CIF to provide feedback to the CIF and facilitate information consolidation. |
| Sub-Component 4: Cross-cutting capacity building | At institutional level: (i) support to the revision of the institutional framework of the RE sector and the mandate of national institutions (to ensure its consistency), and building their capacity (including carbon financing); (ii) support to the revision of arrangements (legal, legislative, regulatory, tariff, tax, etc.) governing the subsector; (iv) adaptation of RE technologies to the Malian context and deepening of studies in resource mapping; (v) support to the development of a strong planning system for the energy sector. At the level of private operators: (i) support to technical managerial training (human and financial resources, administration, business plan development, marketing, environmental impact of investments, etc.; (ii) understanding of regulatory frameworks governing the subsector (legal, legislative, regulatory, etc.) At the level of banking institutions: (i) needs assessment, (ii) development of specific lending products to renewable energy sources; (iii) sensitization and training of executives; etc. |